

HLB TRANSACTION ADVISORY SERVICES

Mergers and acquisitions (M&A) are a strategic approach for rapid growth or diversification but come with their own challenges. Inadequate strategic alignment, poor integration planning, or unanticipated financial issues can undermine success. Engaging our expert team enhances your chances of a successful transaction. Leveraging HLB's global network of advisors and accountants, we partner with you to create value and unlock growth opportunities.

NAVIGATING DEALS AND CROSS-BOARD TRANSACTIONS

HLB's Transaction Advisory Services (TAS) team works with clients on buyside and sell-side transactions as these businesses move through the different stages of the growth cycle. We take a holistic approach to helping our clients grow across borders and provide streamlined services to international organisations.

Our HLB TAS team consults on all stages of a transaction lifecycle and help deals make it safely through to conclusion. By identifying potential risk and areas of interest for specific transactions, our dedicated team of experienced and pragmatic M&A professionals is able to scale and tailor services to individual client needs.

INDUSTRY FOCUS

We understand that every industry comes with its' unique challenges. Through the power of our global network, we can tap into industry expertise from across the world. We have provided transaction advisory in a variety of industries, including:

- Agriculture, Food & Beverage
- Media & Entertainment
- Healthcare
- Hospitality
- Manufacturing

- Real Estate & Construction
- Retail & Consumer Goods
- Technology
- Transport & Logistics

OUR EXPERTISE

- Financial Due Diligence
- Valuation Services
- Investment Consulting Banking
- Deal Structuring
- Growth Strategy & Execution Consulting
- Restructuring

www.hlb.global/deals

TOGETHER WE MAKE IT HAPPEN

Number of deals

925

Total deal value **US\$22.8 bn**

*Deal stats include data from 25 firms out of the 330 firms of the HLB network in 2023.

BREAKDOWN BY INDUSTRY*



Agriculture, Food & Beverage



Manufacturing



Healthcare & Pharmaceuticals



Real Estate & Construction



Technology



Financial services



Wholesale Trade



Industrial

billion





16%















6%





5%



4%







Consumer Goods



Transport & Logistics



Media & Entertainment



Marketing & Communication



Resources



Automotive



E-commerce & Webshops

\$830 million

Hospitality &

Leisure



million

million

million

million

million

















% of each industry out of the combined value



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^{*} Figures shown in US dollars